

**NEW HAMPSHIRE ASSOCIATION OF ASSESSING OFFICIALS
IAAO AFFILIATE
BOARD OF DIRECTOR'S MEETING**

**Minutes
February 12, 2019
NHMA Center, Concord, NH**

Education Session: NH Commercial Real Estate Marketplace with Colliers International and Weeks Commercial.

- I. Call to Order – President Dan Langille.**
- II. Roll Call - A Quorum of Members being present, 16 members present. Meeting began at 11:15 am.**
- III. Secretary's Report:** Secretary Commerford stated that the minutes from the January 8, 2019 were sent to the members via listserv email and asked for a motion to accept these minutes. **Kris McAllister made a motion to approve the minutes as written, seconded by Norm Bernaiche. President Langille called for a vote; 16-0-0 in favor.**
- IV. Treasurer's Report:** Scott Bartlett passed out a Treasurer's Report and Income and Expense Statement dated December 31, 2018 and February 12, 2019. He asked for a motion to approve both Treasurer's Reports. **Mark Stetson made a motion to approve the Treasurer's Report as presented, seconded by Todd Haywood. President Langille called for a vote, 16-0-0 in favor.**

The 2019 Budget was presented by Scott (see attached for copy). The proposed budget shows a loss of \$4,318. **Marti Noel made a motion to approve the 2019 budget as presented, seconded by Jim Commerford.** Todd Haywood suggested possibly increasing dues to make up for some of the projected loss. It was suggested that the Finance Committee look at other associations-Town Clerks, Tax Collectors, etc. - to see how our dues compare. **President Langille called for a vote on the 2019 budget, 16-0-0 in favor. Budget passed.**
- V. Communications/Announcements: None**
- VI. Regional Directors/County Directors Reports: No Report**

VII. Committee Reports:

By Laws: Tim Ballantine & Robert Gagne – Bob reported that the committee has re-scheduled a meeting to March to discuss how the members are selected to the Ethics committee.

Certification: Rosann Maurice-Lentz – As of this March Norm Pelletier will no longer be tracking CNHA recertification credits. That task will be taken over by Jim Commerford.

Education: Verna Sharpe – There have been several courses scheduled and information has been sent out via listserve. Information is also available on the NHAAO website. State Statutes Part I will be offered May 13th to 16th and Part II on September 16th to 19th. Verna stated that based on the IAAO pricing structure they need about 18 students to break even. She said that they do extensive advertising and are currently attracting many students from Maine. She asked if anyone is aware of an organization/group they should be targeting to contact her or anyone on the committee.

Nominating: Loren Martin – No Report

Conference: Marti Noel – Marti stated that she looked into several options for the 2019 NHAAO Banquet and based on her review the Puritan is the best option.

Legislative: Jim Michaud – Jim reported that he and Scott Bartlett gave a presentation to the House Municipal and County Government Committee regarding the NHAAO that was well received. He said that the legislative spreadsheets have been sent out every Friday via listserve. The hearing for HB 700 (utility formula) was held last week. Jim stated that it went well with no opposition. There are some minor issues with the bill that need to be addressed. A 3 person subcommittee from the Ways and Means committee and members of the HB 324 committee who drafted the formula will meet to iron these out. The effective date for this bill is 2020.

Other bills discussed were HB 407 Exempting Antennas on cell towers, HB 464 which will redefine what a solar system is and HB 144 relative to changes in property assessments. Jim stated that the NHMA is following HB 210 closely. This is in regards to civil actions against public officials.

Scholarship: Lee Ann Provencher – Lee Ann stated that the committee met this morning and although they were hoping to offer more scholarships they understand the limitations of the budget. She stated that the Steve Tellier Scholarship applications are available on the website and the due date is April 15th.

Membership: Emily Goldstein – No Report.

Publicity: Bill Ingalls - Bill stated that he is close to finalizing the booklet for printing and asked that any mailing or phone number changes be sent to Treasurer Scott Bartlett before March 1st.

Elections: Jon Duhamel – No Report.

Finance: Jim Rice – No Report. The 2019 Budget was approved. See Treasurer’s Report.

Communications: Dave McMullen – No Report.

Ethics: Kris McAllister – Kris reported that Rick Vincent has been elected the Vice-Chair of the committee.

VIII. Other Reports from Boards and Departments:

NRAAO: NRAAO Representative Rick Brideau – Rick stated that the conference will be held April 28 to May 2nd in Newport, Rhode Island. Registration information is available on the NRAAO website. Norm Bernaiche stated that the 2021 conference committee will meet after this business meeting and invited anyone with an interest in helping to volunteer.

Information regarding the NRAAO can be found at their website: www.nraao.org.

IAAO: IAAO Representative Loren Martin and Kris McAllister – No Report.

For information visit the IAAO website at www.iaao.org

ASB: ASB Representative Dave Marazoff – ASB member Bob Gagne stated that the Board met on January 28th and again voted Betsey Patten as Chair and Bob Gagne as Vice Chair. They discussed LIHTC reporting and HB 700. He said that the public hearing regarding rulemaking was held and the deadline for written comments is February 14th. The next ASB meeting will be held Friday February 15th at 9:30 at the DRA.

Visit the ASB website – <https://www.revenue.nh.gov/mun-prop/property/assessing-standards.htm>

CUB: Norm Bernaiche – Norm stated that the Board met last week and a public hearing was held regarding the rates for 2019. Any written comment must be submitted by February 14th. The new rates will go to JLCAR for approval in mid-March. The Board has adopted new forms for the A-5, A-5W, CU-10, CU-12 and new form CU-18. Mary Pinkham-Langer, Andrea Lewy and Susan Bryant-Kimball were commended on their work designing the new forms. Also, Norm stated that they have added the issue of contiguous parcels across lakes to their task list as well as how conservation easements relate to current use. They will also look at clearing up the language regarding rights of ways over current use properties.

CUB website - <https://www.revenue.nh.gov/current-use/index.htm>

BTLA: Vacant - No Report

www.nh.gov/btla/

DRA: Tom Hughes – Tom stated that the department will be hosting course IAAO 400 on May 6th thru the 10th. He will send out registration information when the details are finalized. Verna said that the Education Committee will also pass along the information via listserv.

New Business: Jim Michaud suggested that the NHAAO provide an Annual Report at the end of each calendar year similar to what the ASB provides. The report will provide a recap of all issues that effected the NHAAO as well as programs/education the organization offered during the year. There were several suggestions as to who would be responsible for writing the report, whether it should be the incoming or outgoing President. President Langille stated he will work with the incoming President, Jim Rice, to see what will work best.

President Langille announced that the Lawton B. Chandler Award Plaque will be moved to the Board of Tax and Land Appeals. The plaque was taken down by the NHMA during a recent renovation and was not going to be replaced.

Old Business: None

Adjournment: There being no further business before the Association Board of Directors, President Langille asked for a motion to adjourn the meeting; no objection, 16-0-0, unanimous in favor, the meeting adjourned at 12:10 pm.

The next scheduled meeting will be held on **March 12, 2019** at the NHMA Center, Concord, NH.

Respectfully Submitted:

James Commerford, CNHA

James Commerford, CNHA, Secretary (Meredith)

NHAAO Board of Directors Meeting

Agenda

February 12, 2019

Pemigewasset River Room, Merrimack River Room
NHMA, Center at Triangle Park, 25 Triangle Park Drive, Concord, NH

Committee Meetings (if scheduled) 8:30 AM – 9:45 AM

Education Session: 10:00 AM – 10:45 AM

NH Commercial Real Estate Marketplace with Colliers International

Business Meeting: 11:00 AM – 12:00 PM

Call to order – President– Dan Langille

I. Roll call– Members

1st Vice President – Jim Rice

2nd Vice President – Marti Noel

Secretary - Jim Commerford

Treasurer - Scott Bartlett

Past President – Loren Martin

Regional Directors (5)

Coos & Grafton (1) – Doug Irvine

Carroll & Belknap (2) –Todd Haywood

Merrimack & Sullivan (3) - Norm Bernaiche

Hillsborough & Cheshire (4) – James Michaud

Rockingham & Strafford (5) - Norm Pelletier

County Directors (10)

Belknap – Deb Derrick

Carroll – Dale Schofield

Cheshire – Mark Stetson

Coos – Jason Call

Grafton – Julie Huntley

Hillsborough – Chuck Kurfels

Merrimack – Kris McAllister

Rockingham – Emily Goldstein

Strafford – Nancy Miller

II. Committee Chairs

- a) By Laws–Tim Ballantine/ Bob Gagne
- b) Certification – Rosann Maurice-Lentz
- c) Education – Verna Sharpe
- d) Nominating – Loren Martin
- e) Conference – Marti Noel
- f) Legislative – Jim Michaud
- g) Scholarship – Lee Ann Provencher
- h) Membership – Emily Goldstein
- i) Publicity – Bill Ingalls
- j) Elections – Jon Duhamel
- k) Finance – Jim Rice
- l) Communications – Dave McMullen
- m) Ethics – Kris McAllister
- n) NRAAO Representative – Rick Brideau
- o) IAAO Representative – Loren Martin
- p) Assessing Standards Board Rep – Dave Marazoff
- q) Current Use Board
- r) DRA
- s) BTLA

III. New Business

- 2019 Budget
- Creating an NHA AO Annual Report

IV. Old Business

- Lawton B. Chandler plaque update

V. Adjournment

Next Scheduled Meeting: Tuesday, March 12, 2019

NH BOARD OF DIRECTORS ATTENDANCE SHEET 2019

OFFICERS

MEETING DATE: 2/12/19

President	<input checked="" type="checkbox"/>	Dan Langille, Keene
1st Vice President	<input type="checkbox"/>	Jim Rice, Durham
2nd Vice President	<input checked="" type="checkbox"/>	Marti Noel, Milford
Treasurer	<input checked="" type="checkbox"/>	Scott Bartlett, Goffstown
Secretary	<input checked="" type="checkbox"/>	Jim Commerford, Meredith
Past President	<input checked="" type="checkbox"/>	Loren Martin, Merrimack

REGIONAL DIRECTORS

Region 1-Coos & Grafton	<input checked="" type="checkbox"/>	Doug Irvine, Bedford
Region 2-Carroll & Belknap	<input checked="" type="checkbox"/>	Todd Haywood, Greenland
Region 3-Merrimack & Sullivan	<input checked="" type="checkbox"/>	Norm Bernaiche, Sunapee
Region 4-Hillsborough & Cheshire	<input checked="" type="checkbox"/>	Jim Michaud, Hudson
Region 5-Rockingham & Strafford	<input checked="" type="checkbox"/>	Norman Pelletier, Salem

COUNTY DIRECTORS

BELKNAP Deb Derrick, ~~Laconia~~

HILLSBOROUGH Chuck Kurfels, Manchester

CARROLL Dale Schofield, Conway

MERRIMACK Kris McAllister, Newbury

CHESHIRE Mark Stetson

ROCKINGHAM Emily Goldstein, Portsmouth

COOS Jason Call, Whitefield

STRAFFORD Nancy Miller, Rochester

GRAFTON Julie Huntley, Enfield

SULLIVAN Dave Marazoff, Washington

*11 members required for a quorum.

16 members present

NH ASSOCIATION OF ASSESSING OFFICIALS

Treasurer's Report
December 31, 2018

Beginning Balance December 11, 2018			\$24,195.44
Steve Tellier Fund			\$720.00
NHAAO Account			\$23,475.44
INCOME	Education	Fees for Class	\$2,000.00
Total Income			\$2,000.00
EXPENSES	NRAAO	Deposit for NRAAO Conference	\$1,000.00
	Education	USPAP	1,276.00
	Education	USPAP - Instructor Fee	1,500.00
	Education	Refunds	525.00
	Education	Lunch for Class	162.85
Total Expenses			\$4,463.85
Ending Balance December 31, 2018			\$21,731.59
Steve Tellier Fund			\$720.00
NHAAO Account			\$21,011.59

NH ASSOCIATION OF ASSESSING OFFICIALS

Income and Expense Statement

December 31, 2018

OFFICERS	Actual Income	BUDGETED INCOME	Actual Expenses	BUDGETED EXPENSES
President	0.00	0.00	\$2,027.56	1,985.00
Secretary	0.00	0.00	0.00	100.00
Treasurer	8,560.60	8,500.00	1,122.67	1,941.00
TOTAL OFFICERS	8,560.60	\$8,500.00	3,150.23	\$4,026.00
COMMITTEES				
By-Laws	0.00	0.00	0.00	25.00
Certification	0.00	300.00	40.00	450.00
Communications	0.00	0.00	382.80	300.00
Conference	6,510.00	6,550.00	8,232.44	6,925.00
Education	53,334.50	46,805.00	54,001.54	48,320.00
Elections	0.00	0.00	535.74	520.00
Ethics	0.00	0.00	0.00	25.00
Finance	0.00	0.00	1,209.00	1,400.00
Legislative	0.00	0.00	3,750.00	3,750.00
Membership	0.00	0.00	281.34	500.00
Nominating	0.00	0.00	646.15	325.00
Publicity	1,875.00	2,500.00	2,532.95	2,200.00
Scholarship	720.00	900.00	3,600.00	4,160.00
<i>(NRAAO Accounts)</i>				
<i>(Steve Tellier Scholarship Fund 720.00)</i>				
NRAAO Conference (added 11/14/18)	0.00	0.00	1,125.00	1,000.00
TOTAL COMMITTEES	\$62,439.50	\$57,055.00	\$76,336.96	\$69,900.00
TOTAL BUDGET	71,000.10	\$65,555.00	\$79,487.19	\$73,926.00
Steve Tellier Scholarship Fund	Starting Balance	Credits	Debits	Current Bal
	360.00	-360.00	720.00	\$720.00


Scott W. Bartlett, Treasurer

Date 2/8/19

NH ASSOCIATION OF ASSESSING OFFICIALS

Treasurer's Report

February 12, 2019

Beginning Balance January 1, 2019			\$21,731.59
Steve Tellier Fund			\$720.00
NHAAO Account			\$21,011.59
INCOME			
Total Income			\$0.00
EXPENSES			
	Conference	Meeting Coffee	\$136.26
	Treasurer	Storage Unit	243.00
	Education	State Statute Materials	656.91
	Legislative	Contract	875.00
	Education	Refund	175.00
	Conference	Deposit	\$500.00
Total Expenses			\$2,586.17
Ending Balance February 12, 2019			\$19,145.42
Steve Tellier Fund			\$720.00
NHAAO Account			\$18,425.42

NH ASSOCIATION OF ASSESSING OFFICIALS

Income and Expense Statement

February 12, 2019

OFFICERS	Actual Income	BUDGETED INCOME	Actual Expenses	BUDGETED EXPENSES
President	0.00	0.00	\$0.00	1,500.00
Secretary	0.00	0.00	0.00	100.00
Treasurer	0.00	8,500.00	243.00	1,918.00
TOTAL OFFICERS	0.00	\$8,500.00	243.00	\$3,518.00
COMMITTEES				
By-Laws	0.00	0.00	0.00	25.00
Certification	0.00	300.00	0.00	300.00
Communications	0.00	0.00	0.00	300.00
Conference	0.00	5,650.00	636.26	6,025.00
Education	0.00	50,000.00	831.91	50,000.00
Elections	0.00	0.00	0.00	535.00
Ethics	0.00	0.00	0.00	25.00
Finance	0.00	0.00	0.00	1,210.00
Legislative	0.00	0.00	875.00	3,500.00
Membership	0.00	0.00	0.00	280.00
Nominating	0.00	0.00	0.00	300.00
Publicity	0.00	2,250.00	0.00	2,500.00
Scholarship	0.00	900.00	0.00	2,900.00
<i>NRAAO Account</i>				
<i>Steve Tellier Scholarship Fund</i>				
NRAAO Conference	0.00	0.00	0.00	500.00
TOTAL COMMITTEES	\$0.00	\$59,100.00	\$2,343.17	\$68,400.00
TOTAL BUDGET	0.00	\$67,600.00	\$2,586.17	\$71,918.00
Steve Tellier Scholarship Fund	Starting Balance	Credits	Debits	Current Bal
	720.00	0.00	0.00	\$720.00


 Scott W. Bartlett, Treasurer

Date 2/18/19

OFFICERS	2018 Budget		Requested by Committee or Actual 2018			2019 Budget Proposed by Finance Committee			
	INCOME- Final Approved by Board - 2018	EXPENSE- Final Approved by Board - 2018	Requested BUDGETED INCOME	Requested BUDGETED EXPENSES		Income	Expenses	Notes	
President	0.00	1,985.00	0.00	1,985.00		0.00	1,500.00		
Secretary	0.00	100.00	0.00	100.00		0.00	100.00		
Treasurer	8,500.00	1,941.00	8,500.00	1,918.00		8,500.00	1,918.00		
TOTAL OFFICERS	\$8,500.00	\$4,026.00	\$8,500.00	\$4,003.00		\$8,500.00	\$3,518.00		
COMMITTEES									
By-Laws	0.00	25.00	0.00	25.00		0.00	25.00		
Certification	300.00	450.00	300.00	450.00		300.00	300.00		
Communications	0.00	300.00	0.00	300.00		0.00	300.00		
Conference	6,550.00	6,925.00	5,650.00	6,950.00		5,650.00	6,025.00		
Education	46,805.00	48,320.00	50,910.00	51,876.00		50,000.00	50,000.00		
Elections	0.00	520.00	0.00	535.00		0.00	535.00		
Ethics	0.00	25.00	0.00	100.00		0.00	25.00		
Finance	0.00	1,400.00	0.00	1,210.00		0.00	1,210.00		
Legislative	0.00	3,750.00	0.00	3,565.00		0.00	3,500.00		
Membership	0.00	500.00	0.00	280.00		0.00	280.00		
Nominating	0.00	325.00	0.00	635.00		0.00	300.00		
Publicity	2,500.00	2,200.00	1,875.00	2,550.00		2,250.00	2,500.00		
Scholarship	900.00	4,160.00	900.00	4,400.00		900.00	2,900.00		
NRAAO Conference	0.00	1,000.00	0.00	500.00		0.00	500.00		
TOTAL COMMITTEES	\$57,055.00	\$69,900.00	\$59,635.00	\$73,376.00		\$59,100.00	\$68,400.00		
TOTAL BUDGET	\$65,555.00	\$73,926.00	-\$8,371.00	\$68,135.00	\$77,379.00	-\$9,244.00	\$67,600.00	\$71,918.00	-\$4,318.00
PRESIDENT	INCOME	EXPENSES	INCOME	EXPENSES		INCOME	EXPENSES		
NRAAO Conference		\$1,325.00		\$1,325.00			\$1,000.00		
NRAAO Dues		0.00		0.00			0.00		
Supplies		50.00		50.00			50.00		
Postage - President & Regional Directors		50.00	Limited use of Postage	50.00			50.00	Limited use of Postage	
NEMA Conference		160.00		160.00			0.00		
Flowers, Gifts, Donations		400.00		400.00			400.00		
TOTAL	\$0.00	\$1,985.00	\$0.00	\$1,985.00		\$0.00	\$1,500.00		
SECRETARY	INCOME	EXPENSES	INCOME	EXPENSES		INCOME	EXPENSES		
Postage		100.00		100.00			50.00		
Supplies		0.00		0.00			25.00		
Miscellaneous		0.00		0.00			25.00		
TOTAL	\$0.00	\$100.00	\$0.00	\$100.00		\$0.00	\$100.00		
TREASURER	INCOME	EXPENSES	INCOME	EXPENSES		INCOME	EXPENSES		
Member Dues	8,500.00		8,500.00			8,500.00			
Bank Activity Fee		200.00		100.00			100.00		
Postage		400.00		250.00			250.00		
Supplies		450.00		250.00			250.00		
IAAO Affiliate Dues		190.00		210.00			210.00		
NRAAO Rep. Dues		0.00		0.00			0.00		
IAAO Rep - NRAAO Dues		0.00		0.00			0.00		
Storage Unit		567.00	Paid thru June 2018 in 2017, Approved to pay for remainder of year @ \$567	972.00			972.00	\$81 per month	
Post Office Box rental		134.00		136.00			136.00		
TOTAL	\$8,500.00	\$1,941.00	\$8,500.00	\$1,918.00		\$8,500.00	\$1,918.00		
BY-LAWS	INCOME	EXPENSES	INCOME	EXPENSES		INCOME	EXPENSES		
Copies		0.00		0.00			10.00		
Misc. Expenses		25.00		25.00			15.00		
TOTAL	\$0.00	\$25.00	\$0.00	\$25.00		\$0.00	\$25.00		

CERTIFICATION	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Re-certification fee		0.00			0.00			0.00	
Certification exams	300.00			300.00			300.00		
Supplies		0.00			0.00			0.00	
Frames		300.00			300.00			150.00	
Postage		50.00			50.00			50.00	
Exam review book		100.00			100.00			100.00	
Exam review fee		0.00			0.00			0.00	
TOTAL	\$300.00	\$450.00		\$300.00	\$450.00		\$300.00	\$300.00	
COMMUNICATIONS	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Internet Tech (Web Page)		300.00			300.00			300.00	
TOTAL	\$0.00	\$300.00		\$0.00	\$300.00		\$0.00	\$300.00	
CONFERENCE	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
NHAAO Meetings (Food/Coffee)	300.00	1,150.00	Ask for \$1 for coffee/food		1,150.00		0.00	500.00	Coffee Only
NHAAO Banquet (Ticket Sales)	3,200.00	4,800.00	Raise price to \$40 & only 1 drink ticket	2,850.00	4,800.00	Raise price to \$38 & only 1 drink ticket (75 guests x \$38)	2,850.00	4,800.00	Raise price to \$40 & only 1 drink ticket
NHAAO Banquet (Donations)	2,750.00			2,800.00		Change Diamond sponsor category to be \$500-\$1,000, Create Bronze category of \$50	2,800.00		
NHAAO Banquet (Raffle Ticket Sales 50/50)	300.00	150.00							
NHAAO Banquet (Raffle Gifts and supplies)		500.00			300.00	Reduce number of door prizes		300.00	
NHAAO Banquet (Disc Jockey)		300.00			400.00			400.00	
Riser rental, Thank-You banner for sponsors, envelopes & stamps for sponsors letters		25.00			300.00			25.00	
TOTAL	\$6,550.00	\$6,925.00		\$5,650.00	\$6,950.00		\$5,650.00	\$6,025.00	
EDUCATION	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Courses (see spreadsheet)	46,805.00	46,370.00		50,910.00	49,816.00		50,000.00	48,050.00	
Misc. Exp (mailings, bottled water for classes)		200.00			200.00			200.00	
Speaker Gifts (monthly education)		250.00			360.00			250.00	
Instructor Gifts		0.00			0.00			0.00	
Speaker fee (NHMA Conference)		1,500.00			1,500.00			1,500.00	
NHREAB course approval		0.00			0.00			0.00	
Periodical fees		0.00			0.00			0.00	
TOTAL	\$46,805.00	\$48,320.00		\$50,910.00	\$51,876.00		\$50,000.00	\$50,000.00	
ELECTIONS	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Printing & Supplies		250.00	Based on actuals for 2017 -		260.00			260.00	Based on actuals for 2017 - 2018 =
Postage		270.00	2018 = \$536		275.00			275.00	\$536
TOTAL	\$0.00	\$520.00		\$0.00	\$535.00		\$0.00	\$535.00	
ETHICS	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Misc. Expenses		25.00			105.00			25.00	
TOTAL	\$0.00	\$25.00		\$0.00	\$100.00		\$0.00	\$25.00	
FINANCE	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Officer Bonds		125.00			105.00			105.00	
Tax Consultant		700.00			530.00			530.00	
Misc. Expenses		0.00			0.00			0.00	
Liability Insurance		575.00			575.00			575.00	
TOTAL	\$0.00	1,400.00		\$0.00	1,210.00		\$0.00	1,210.00	
LEGISLATIVE	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Legislative Tracker		\$3,750.00	Do not renew contract in September - Look for new contract to start in 2019 \$3500		\$3,500.00			\$3,500.00	Contract already signed
Misc. Expenses		0.00			65.00			0.00	
TOTAL	\$0.00	3,750.00		\$0.00	3,565.00		\$0.00	3,500.00	
MEMBERSHIP	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	

Postage		150.00			100.00			100.00	
Event Hosting		350.00			180.00			180.00	
TOTAL	\$0.00	\$500.00		\$0.00	\$280.00		\$0.00	\$280.00	
NOMINATING	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Annual Awards (L.B. Chandler & President's)		\$325.00			\$600.00			\$300.00	
Educational Certificates		0.00	2017 = \$325+ 2018 = \$646		0.00			0.00	2017 = \$325+ 2018 = \$646
Misc. Expenses		0.00			35.00			0.00	
TOTAL	\$0.00	325.00		\$0.00	635.00		\$0.00	300.00	
PUBLICITY	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Advertising - Sponsors	1,500.00			1,000.00			1,125.00		
NRAAO Conference Ad		0.00			150.00			0.00	
Bulk Rate Stamp		0.00	Actual Income 2017 =		0.00			0.00	
Calendars		0.00	\$2,060 - 2018 = \$1875 Actual					0.00	Actual Income 2017 = \$2,060 -
Directory	1,000.00	1,700.00	Expenses = 2017 = \$2,177 -	875.00	1,900.00		1,125.00	2,000.00	2018 = \$1875 Actual Expenses =
Postage		500.00	2018 = \$2533		400.00			500.00	2017 = \$2,177 - 2018 = \$2533
Telephone		0.00			50.00			0.00	
Misc.		0.00			50.00			0.00	
TOTAL	2,500.00	2,200.00		1,875.00	2,550.00		2,250.00	2,500.00	
SCHOLARSHIP	INCOME	EXPENSES		INCOME	EXPENSES		INCOME	EXPENSES	
Steven Tellier Scholarship	900.00	2,360.00	\$3600-2018, \$1620-2017,	900.00	2,500.00		900.00	1,500.00	3 - \$500 Scholarships
Educacion Scholarships		1,800.00	\$2225-2016, \$4200-2015		1,800.00			1,200.00	4 - \$300 Scholarships
Postage & Advertising			(AVG-\$2911)		300.00			200.00	
TOTAL	900.00	4,160.00		900.00	4,400.00		900.00	2,900.00	
NRAAO		1,000.00			500.00			500.00	
TOTAL BUDGET	\$65,555.00	\$73,926.00	-\$8,371.00	\$68,135.00	\$77,379.00	-\$9,244.00	\$67,680.00	\$71,918.00	-\$4,318.00